

The Power of Participation

The Freedom of Independence

Terms of Membership & AiGA Application

Terms of Membership

A member in good standing must sign to affirm his or her commitment to abide by the AiGA Code of Ethics. As an organization dedicated to the benefit of the GA trade, and under leadership drawn from the GA corps, member participation is essential to its operation.

General Agent or Sub-Agent Annual Dues

The dues for a twelve-month period are \$1,750. The AiGA dues also cover an AFIP Industry Membership for the corresponding period. AiGA members who are AFIP Certified or have certified personnel on staff can promote the AFIP Certification Program and mentor the AFIP Certification candidates employed by their dealer clients.

Corporate Sponsorship Annual Dues

AiGA only \$3,500
AFIP & AiGA \$5,000

Insurance Program Fees

The premium paid for the insurance program will be cast as AiGA membership dues as a means of satisfying the requisites of group coverage.

Agency Name: _____

Principal(s): _____

Email: _____ Phone Number: _____

Products Sold: GAP F&I Training Etch Compliance Training
 VSC Computer Systems CL Other _____

Number of Subagents: ___ Active in (which states)? ___

Active in (which cities)? _____

AFIP Certified Employee(s)? Current AFIP Member?

Member Benefit Guide

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AiGA

Association of Independent General Agents



Address/Contact info?

Membership restricted to the agents & sub-agents who support the F&I process



There is a saying among agents that if you don't hear a rumor by 10:00 A.M. you're supposed to start one.

Well, the rumor about a formal association being created to meet the specific needs of independent agents and sub-agents who support the F&I trade is true.

Even better, it has already performed to the benefit of the GA corps, addressing vendor and captive lender issues.

AiGA can't serve everyone's needs unless everyone participates. On behalf of the Officers and Board, you are being asked to join AiGA.

Mission Statement

The Association of Independent General Agents (AiGA) serves the needs of the general insurance agents and sub-agents who support the F&I process for franchised and independent automobile dealers. AiGA is guided by leadership drawn from the ranks of the general agent and sub-agent cadre.

At the direction of its Board of Directors, Officers, and Executive Director, AiGA will pursue all venues that aid in the development of the independent agent distribution system. To this end, AiGA will provide products and services that benefit its constituents and dealer clients, address issues relating to inter- and intra-industry matters, bolster relationships with the providers of aftermarket products and programs, and serve as an advocate for legal, legislative, consumer, and media issues that impact the automobile business in general and the agent corps specifically.

AiGA members must abide by the AiGA Code of Ethics, and work in concert with other members and related industry partners to cast the agent-based distribution system, AiGA, and the automobile industry in a positive light.

Code Of Ethics

Canon 1 - The AiGA member obeys the law personally and professionally.

Canon 2 - The AiGA member conducts the appropriate due diligence on the products he or she markets.

Canon 3 - The AiGA member does not misrepresent products, make false statements, or fail to disclose a material fact in the course of executing his or her duties.

Canon 4 - The AiGA member must satisfy the highest standards of honesty, integrity, and accountability in handling fiduciary responsibilities.

Canon 5 - The AiGA member must hold and maintain all required governmental licenses and permits.

Canon 6 - The AiGA member must adhere to the ideals of good conduct at all times, dealing ethically with dealer clients, vendors, lenders, F&I personnel, and the buying public.

Canon 7 - The AiGA member will not violate the Code of Ethics, knowingly assist or induce another to do so, or do so through the action of another.

Officers

Mark Krejci,
President

Bob McKinney,
Vice President

John Peterson,
Secretary

Paul Chinian,
Treasurer

Board

John Braganini

Johnny Garlich

Steve Pearl

Frank Phillips

Advocacy

AiGA is an aggressive advocate for the GA corps that ensures a level playing field when dealing with vendors, captive and institutional lenders, manufacturers, dealers, legislators, and the media and legal communities.

Resources

AiGA is a resource for products and services that benefit the independent general agents and sub-agents. As noted by the enclosed survey, AiGA is addressing the need to provide high-quality and affordable health insurance benefits for agents and their families. A suite of life and retirement plans will be part of the package.

Connections

The AiGA website, currently in progress, will serve as both a catalyst and conduit for issues in need of review by colleagues or action by your association.

AiGA is intended to be a competition-beating marketing tool. AiGA members can display the association's logo on their material, and will be provided with individualized promotional flyers for distribution to current and prospective accounts.

The Power of Participation can work for you. Please complete the application on the back panel and join today.



Quote from Mark Krejci, without mentioning Cal-Tex by name, as to the leverage AIGA provided in the redrafting of a more equitable vendor's agent agreement.

Quote from one of the Board members or Officers about the need for inexpensive health coverage for agents and sub-agents and their families.